## SBA To Provide Economic Injury Disaster Loans For Coronavirus Related Economic Disruptions



U.S. Small Business Administration

### **SBA's Programs and Services**

- > Counseling Business Training & Education
  - > SCORE, MSBDC & CWE
- > Capital Access to Government Guaranties
  - Microloans/Community Advantage
  - > 7(a)/Express, 504 Loan Programs
  - Surety Bond Guaranty Program
- > Contracting Selling to the U.S. Government
  - ➤ 8(a) Business Development & HUBZone Certification
- ➤ Disaster Assistance
  - Physical Damage & Economic Injury Loans



## 

SBA Programs for Economic Recovery



**Business Guide** 

**Funding Programs** 

**Federal Contracting** 

Learning Center

**Local Assistance** 

**About SBA** 

### Coronavirus **Relief Options**

We're here to help you overcome the challenges created by this health crisis. We offer multiple funding options for those seeking relief. Read more below.











**Paycheck Protection Program** 

**EIDL Loan Advance** 

**SBA Express Bridge Loans** 

**SBA Debt Relief** 

https://www.sba.gov/funding-programs/loans/coronavirus-reliefoptions

# **Economic Injury Disaster Loan Emergency Advance**



This loan advance will provide up to \$10,000 of economic relief to businesses that are currently experiencing temporary difficulties as a result of the COVID-19 pandemic. Funds will be made available following a successful application. This loan advance will not have to be repaid.

This program is for any small business affected by COVID-19\*

- with less than 500 employees including
  - sole proprietorships
  - independent contractors
  - self-employed persons
- private non-profit organization
- 501(c)(19) veterans' organizations

Are faith-based organizations, including houses of worship, eligible to receive SBA loans under the PPP and EIDL programs?

Yes, and we additionally clarify that faith-based organizations are eligible to receive SBA loans regardless of whether they provide secular social services.\*

\* https://www.sba.gov/funding-programs/loans/coronavirus-relief-options

### **SBA's Economic Injury Disaster Loan Terms**

#### How much can I borrow?

Eligible entities may qualify for loans up to \$2 million.

The interest rates for this disaster are 3.75 percent for small businesses and 2.75 percent for nonprofit organizations with terms up to 30 years.

Eligibility for these working capital loans are based on the size (must be a small business) and type of business and its financial resources.

#### How can I use the loan funds?

These working capital loans may be used to pay fixed debts, payroll, accounts payable, and other bills that could have been paid had the disaster not occurred. The loans are not intended to replace lost sales or profits or for expansion.

### **Economic Injury Disaster Loans/Grant (EIDL)**



**SBA's Disaster Customer Service Representatives** are ready to serve you

#### How to Apply

- Applicants visit SBA's secure website at <a href="https://covid19relief.sba.gov/#/business-info">https://covid19relief.sba.gov/#/business-info</a>
- Completed applications can be mailed to:

U.S. Small Business Administration Processing and Disbursement Center 14925 Kingsport Road Fort Worth, TX 76155

- SBA's Disaster Customer Service Center: 800-659-2955
   (800-877-8339 for the deaf and hard-of-hearing) or by sending an email to <a href="mailto:disastercustomerservice@sba.gov">disastercustomerservice@sba.gov</a>
- The deadline to apply for an Economic Injury Disaster Loan is Dec. 16, 2020

### **SBA Express Bridge Loans**



Enables small businesses who currently have a business relationship with an SBA Express Lender to access up to \$25,000 quickly.

If a small business has an urgent need for cash while waiting for decision and disbursement on an Economic Injury Disaster Loan, they may qualify for an SBA Express Disaster Bridge Loan.

#### **Terms**

- Up to \$25,000
- Fast turnaround
- Will be repaid in full or in part by proceeds from the EIDL loan

\* https://www.sba.gov/funding-programs/loans/coronavirus-relief-options



### **SBA Debt Relief**



The SBA is providing a financial reprieve to small businesses during the COVID-19 pandemic.

The SBA will automatically pay the principal, interest, and fees of **current 7(a)**, **504**, **and microloans** for a period of six months.

The SBA will also automatically pay the principal, interest, and fees of **new 7(a)**, **504**, **and microloans** issued prior to September 27, 2020.

#### **Additional Debt Relief**

For current SBA Serviced Disaster (Home and Business) Loans: If your disaster loan was in "regular servicing" status on March 1, 2020, the SBA is providing automatic deferments through December 31, 2020.

\* https://www.sba.gov/funding-programs/loans/coronavirus-relief-options



### **Assistance From SBA Partners**







- Free One-on-one business consulting, via Zoom, Skype, Phone, Email
- Assistance with information that will be required for a Loan
- Each application and every business is different
- Assistance in preparing financial statements
- Assistance with Cash Forecasts, especially for new businesses
- Updating your Business Plan
- > NOW is the time to take care of your business' health
- Get a checkup for your business:

For the nearest office, visit: <a href="https://www.sba.gov/local-assistance">https://www.sba.gov/local-assistance</a>



### **SBA's Resource Partners - SCORE**





#### **Contact SCORE:**

Southeastern MA....508-587-2673

www.sema.score.org

Boston......617-565-5591

www.boston.score.org

Cape Cod ....... 508-775-4884

www.capecod.score.org

#### **Experienced Volunteers Offering:**

- Expert business counseling
- Marketing advice
- Business plan preparation
- Loan application assistance
- Online or in person counseling
- FREE AND CONFIDENTIAL

Northeastern MA ...978-927-2282

www.scorenemass.org

Western MA ......413-785-0314

www.westernmassachusetts.score.org

Worcester ...... 508-753-2929

www.worcester.score.org

### **SBA's Resource Partners - MSBDC**



#### **Contact the MSBDC:**

Pittsfield 413-499-0933

Worcester 508-793-7615

Salem 978-542-6343

Fall River 508-673-9783

Springfield 413-737-6712

Govt. Contracting 413-737-6712 x 105

Export Help 617-973-8664

#### **MSBDC:**

#### https://www.msbdc.org/semass/rfc.html

Paid advisors across the state in 6 regional centers.

- ✓ Free and Confidential
- ✓ Business plan and loan application assistance
- Combines resources of SBA, local government, private sector and academia
- Export and government contracting assistance.
- Typically located at colleges and universities:
   U-Mass Amherst and Boston, Salem State
   and Clark University



### **SBA's Resource Partners - CWE**



#### **Centers in Boston and Worcester provide:**

- Classes on how to write a business plan
- Support in launching your business
- Networking with other business owners
- 2-hour topic-specific workshops
- One-on-one legal and business consulting
- Classes to support you in your job search



Boston: ...... (617) 536-0700

Westborough: ...... (508) 363-2300



### **Disaster Loan Assistance Streamlined Process**



OMB Control #3247-0406

Expiration Date: 09/30/2020

#### **Disaster Loan Assistance**

Federal Disaster Loans for Businesses, Private Non-profits, Homeowners and Renters

#### COVID-19 FCONOMIC INJURY DISASTER LOAN APPLICATION



#### STREAMLINED PROCESS REQUIREMENTS

SBA is collecting the requested information in order to make a loan under SBA's Economic Injury Disaster Loan Program to the qualified entities listed in this application that are impacted by the Coronavirus (COVID-19). The information will be used in determining whether the applicant is eligible for an economic injury loan. If you do not submit all the information requested, your loan cannot be fully processed.

The Applicant understands that the SBA is relying upon the self-certifications contained in this application to verify that the Applicant is an eligible entity to receive the advance, and that the Applicant is providing this self-certification under penalty of perjury pursuant to 28 U.S.C. 1746 for verification purposes.

The estimated time for completing this entire application is two hours and ten minutes, although you may not need to complete all parts. You are not required to respond to this collection of information unless it displays a currently valid OMB approval number.

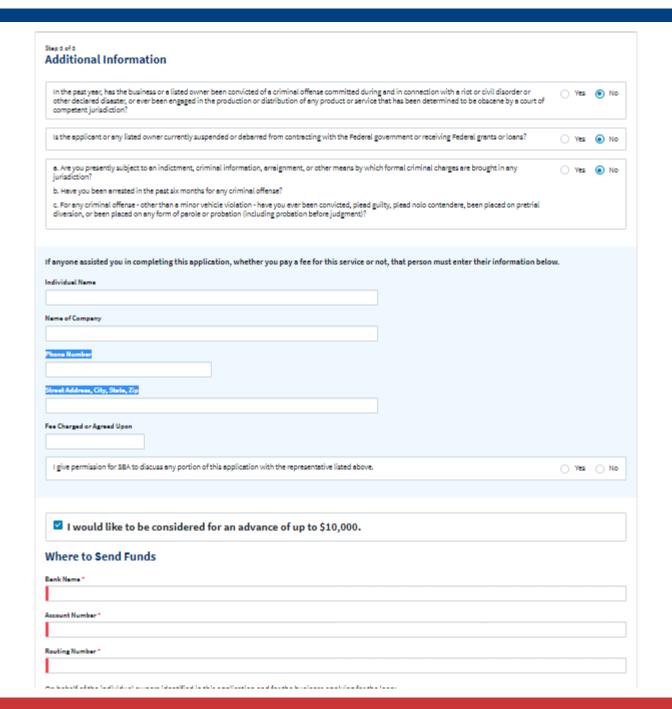


#### **ELIGIBLE ENTITY VERIFICATION**

Choose One:
Applicant is a business with not more than 500 employees.
Applicant is an individual who operates under a sole proprietorship, with or without employees, or as an independent contractor.
Applicant is a cooperative with not more than 500 employees.
Applicant is an Employee Stock Ownership Plan (ESOP), as defined in 15 U.S.C. 632, with not more than 500 employees.
Applicant is a tribal small business concern, as described in 15 U.S.C. 657a(b)(2)(C), with not more than 500 employees.
Applicant is a business, including an agricultural cooperative, aquaculture enterprise, nursery, or producer cooperative, that is small under SBA Size Standards found at https://www.sba.gov/size-standards.
Applicant is a business with more than 500 employees that is small under SBA Size Standards found at https://www.sba.gov/size-standards.
Applicant is a private non-profit organization that is a non-governmental agency or entity that currently has an effective ruling letter from the IRS granting tax exemption under sections 501(c),(d), or (e) of the Internal Revenue Code of 1954, or satisfactory evidence from the State that the non-revenue producing organization or entity is a non-profit one organized or doing business under State law, or a faith-based organization.
Review and Check All of the Following:  Applicant must review and check all the following (If Applicant is unable to check all of the following, Applicant is not an Eligible Entity):
Applicant is not engaged in any illegal activity (as defined by Federal guidelines).
No principal of the Applicant with a 50 percent or greater ownership interest is more than sixty (60) days delinquent on child support obligations.
Applicant is not an agricultural enterprise (e.g., farm), other than an aquaculture enterprise, agricultural cooperative, or nursery.
Applicant does not present live performances of a prurient sexual nature or derive directly or indirectly more than de minimis gross revenue through the sale of products or services, or the presentation of any depictions or displays, of a prurient sexual nature.
Applicant does not derive more than one-third of gross annual revenue from legal gambling activities.
Applicant does not derive more than one-third of gross annual revenue from legal gambling activities.  Applicant is not in the business of lobbying.

If you have questions about this application or problems providing the required information, please contact our Customer Service Center at 1-800-659-2955 or (TTY: 1-800-877-8339) DisasterCustomerService@sba.gov.







# **Submit Your Application As Soon As Possible**

- ☐ Recheck the filing requirements to ensure that all the needed information is submitted.
- ☐ The biggest reason for delays in processing is due to missing information.
- ☐ If more funds are needed, applicants can submit supporting documents and a request for an increase. If less funds are needed, applicants can request a reduction in the loan amount.



### **Paycheck Protection Program**

"The Paycheck Protection Program is a loan designed to provide a direct incentive for small businesses to keep their workers on the payroll.

SBA will forgive loans if all employees are kept on the payroll for eight weeks and the money is used for payroll, rent, mortgage interest, or utilities.

The loan will be fully forgiven if the funds are used for payroll costs, interest on mortgages, rent, and utilities (due to likely high subscription, at least 75% of the forgiven amount must have been used for payroll).

Loan payments will also be deferred for six months. No collateral or personal guarantees are required. Neither the government nor lenders will charge small businesses any fees.

Forgiveness is based on the employer maintaining or quickly rehiring employees and maintaining salary levels. Forgiveness will be reduced if full-time headcount declines, or if salaries and wages decrease.

This loan has a maturity of 2 years and an interest rate of 1%."\*

http://www.sba.gov/paycheckprotection

### **Paycheck Protection Program (PPP)**

- The Paycheck Protection Program provides small businesses with funds to pay up to 8 weeks of payroll costs including benefits. Funds can also be used to pay interest on business mortgages, rent, and utilities
- Funds are provided in the form of loans that will be fully forgiven when used for payroll costs, interest on mortgages, rent, and utilities (due to likely high subscription, at least 75% of the forgiven amount must have been used for payroll)
- Forgiveness is based on the employer maintaining or quickly rehiring employees and maintaining salary levels. Forgiveness will be reduced if full-time headcount declines, or if salaries and wages decreases
- Small businesses with 500 or fewer employees—including nonprofits, veterans organizations, tribal concerns, self-employed individuals, sole proprietorships, and independent contractors— are eligible



### **Paycheck Protection Program (PPP)**

- Starting April 3, 2020, small businesses and sole proprietorships can apply. Starting April 10, 2020, independent contractors and self-employed individuals can apply. Application period ends 30 Jun 20
- You can apply through any existing SBA 7(a) lender or through any federally insured depository institution, federally insured credit union, and Farm Credit System institution that is participating
- Loans can be for up to two months of your average monthly payroll costs from the last year plus an additional 25% of that amount. That amount is subject to a \$10 million cap. If you are a seasonal or new business, you will use different applicable time periods for your calculation. Payroll costs will be capped at \$100,000 annualized for each employee
- 2 year term, 1% interest rate
- > Payments deferred for 6 months, although interest will accrue
- No collateral or personal guaranty required

http://www.sba.gov/paycheckprotection





For system and application help please contact SBA's Economic Injury Disaster Loan Customer Service Center at (800) 659-2955 <a href="mailto:disastercustomerservice@sba.gov">disastercustomerservice@sba.gov</a>

#### **District Office Contact Information**

Lisa Gonzalez Welch

Economic Development Specialist U.S. Small Business Administration Massachusetts District Office

(617) 565-5588

lisa.welch@sba.gov

Oreste Varela

Branch Manager Springfield Massachusetts Office U.S. Small Business Administration Springfield Massachusetts Office

(413) 785-0484)

Oreste.varela@sba.gov

To get the most up-to-date information as things develop, visit our website at <a href="https://www.sba.gov/MA">www.sba.gov/MA</a> and subscribe to our e-newsletter via <a href="https://www.sba.gov/UPDATES">www.sba.gov/UPDATES</a>

